## **Memory Jogger**

- 1. Who owns or has owned a business of any kind
- 2. Who makes more than \$200,000 per year
- 3. Who does network/direct marketing already
- 4. Who is money motivated
- 5. Who is influential
- 6. Who enjoys being around high energy people
- 7. Who quit their job or is out of work
- 8. Who is already wealthy
- 9. Your friends
- 10. Your brothers and sisters
- 11. Your parents
- 12. Your cousins
- 13. Your children
- 14. Your aunts and uncles
- 15. Your spouse's relatives
- 16. Who you went to school with
- 17. Who works with you
- 18. Who is retired
- 19. Who works part-time
- 20. Who you like most
- 21. Who was laid off
- 22. Who purchased a new home
- 23. Who answers classified ads
- 24. Who runs personal ads
- 25. Who gave you a business card
- 26. Who works at night
- 27. Who delivers pizza to your home
- 28. Who sells Avon or Mary Kay
- 29. Who sells Tupperware
- 30. Who wants freedom
- 31. Who likes team sports
- 32. Who is a fund-raiser
- 33. Who watches TV often
- 34. Who works on cars
- 35. Who likes political campaigns
- 36. Who are social networkers
- 37. Who is in the military
- 38. Who do your friends know
- 39. Who is your dentist
- 40. Who is your doctor
- 41. Who will help you
- 42. Who works for the government
- 43. Who is unemployed
- 44. Who attends self-improvement seminars
- 45. Who is dissatisfied with their job
- 46. Who reads books on success
- 47. Your children's friends parents
- 48. Who was your boss
- 49. Your parents friends
- 50. Who you've met while on vacation

51. Who waits on you at restaurants 52. Who cuts your hair 53. Who does your nails 54. Who does your taxes 55. Who works at your bank 56. Who is on your holiday card list 57. Who is in retail sales 58. Who sells real estate 59. Who is a teacher 60. Who services your car 61. Who repairs your house 62. Who manages your apartments 63. Who has children in college 64. Who likes to dance 65. Who sold you your car 66. Who you met at a party 67. Who likes to buy things 68. Who you've met on a plane 69. Who does volunteer work 70. Who has two jobs 71. Who has been in network marketing 72. Who needs a new car 73. Who wants to go on vacation 74. Who works too hard 75. Who was injured at work 76. Who lives in your neighborhood 77. Who is your boss 78. Who delivers your mail 79. Who is concerned about the environment 80. Who calls you at work 81. Who delivers your paper 82. Who handles your gardening 83. Who watches your children 84. Who attends your church 85. Who is unhappy with their income 86. Who you met through friends 87. Who tailors your clothes 88. Who sells cosmetics 89. Who bags your groceries 90. Who wants a promotion 91. Who exercises 92. Who is a vegetarian 93. Who plays sports 94. Who is wealthy 95. Who enjoys traveling 96. Who has lots of friends 97. Who belongs to the Chamber of Commerce 98. Who likes to gamble 99. Who loves to have fun

100. Who haven't you listed yet