

## Customer Acquisition Script

Hi..... Do you have a minute?

The reason I'm calling you is to ask you for a HUGE FAVOUR

I'm a few customers away from my promotion and I was wondering if you could HELP me out?

If I could match or save you money on your electricity, mobile or internet bill would you give me the opportunity to TRY?

This would really mean alot to me!

Thank you so much.

(Straight to Survey Questions)